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SARASOTA DISTRICT CONTRACT

Name of Contractor:
Florida Virtual School
2145 Metro Center Boulevard, Suite 200
Orlando, Florida 32835
407.513.3587

THIS CONTRACT (Contract+) is entered into as a contractual undertaking by and between The School Board of Sarasota County School District (Contract+) and Florida Virtual School (Contractor+) as of the Effective Date concerning the project identified below (Contract+).

- I. Name of Project: Virtual Instruction Program
- II. Brief Summary of Nature and Purpose of Project:

The 2008 Legislature created 1002.45 Florida Statute, an act relating to virtual instruction programs that authorizes school districts to implement K-12 virtual instruction programs in the 2009-10 School year. The Virtual Instruction Program was amended in 2009 through SB 1676, the conforming bill, to include but not be limited to the following requirements. Students must have been enrolled in and reported by a public school district for funding during the preceding October and February for purposes of the Florida Education Finance Program surveys in order to attend or must be a dependent child of a member of the United States Armed Forces who was transferred according to defined parameters. Each student must meet compulsory attendance requirements and take state assessment tests. Funding will be provided upon successful completion of courses for grades 9-12. The State Board of Education will adopt rules as necessary to administer the bill.

Florida Virtual School is authorized in 1002.45 FS to contract with Public School Districts.

- III. <u>Contract Documents:</u> The documents establishing and constituting the contractual relationship between the District and the Contractor (referred to collectively as the Contract+) supersedes all prior agreements and understandings, written or oral, regarding this Project and consist of the following:
 - 1. Attachment A: Detailed Description of Performance Duties
 - 2. Attachment B: Payment Schedule
 - 3. Attachment C: Standard Terms and Conditions
 - 4. Attachment D: FVS Curriculum Plan

Please check the full-time options your district wishes to execute. Contract serves to meet K-12 Virtual Instruction Program (VIP) requirements in the following areas:

a.	FLVSCA serving grades K-5	c FLVSFT serving grades 6-8
b.	FLVSCA serving grades 6-8	d. $\underline{}$ FLVSFT serving grades 9-12

The provisions of this Contract and Attachments A, B, C and D shall govern any inconsistent or conflicting provisions in the other Contract documents identified above. Provisions in each document made a part



thereof shall govern any inconsistent or conflicting provisions in the Contract and each document made a part thereof.

This contract is subject to ratification and approval of the Districtor school board.

IV. Project Management:

The District and the Contractor designate their respective representatives, identified below (%Contract Manager+) for coordination, communication and management of the Project.

For the District:	For the Contractor:
Dr. Hal Nelson	Cathy Brown
School Board of Sarasota County Florida	Florida Virtual School
1960 Landings Blvd.	2145 MetroCenter Boulevard, Suite 200
Sarasota, FL 34231	Orlando, FL 32835

V. Terms of Agreement:

This Contract shall be effective upon September 15, 2009, or on the date upon which it is signed by both the District and the Contractor, whichever is later. This initial agreement will end July 30, 2010, unless cancelled earlier in accordance with its terms. There may be additional one-year renewals, but there shall be no automatic renewal.

VI. Notice:

Notice given pursuant to the terms and conditions of this Contract shall be sufficient if given to the receiving partys Contract Manager either 1) in writing addressed to that Contract Manager by certified mail, return receipt requested, or 2) by hand delivery.

VII. Approval and Execution:

The District and the Contractor have caused this Contract to be executed by their undersigned officials, duly authorized.

Florida Virtual School	School Board of Sarasota County, Florida	
By:	By:	
Name: Julie Young	Name: Caroline Zucker	
Title: President and CEO	Title: School Board Chair	
Attest:	Attest:	
Allesi.		
Data	Date: September 15, 2009	
Date:	Date: September 15, 2009	



ATTACHMENT A DETAILED DESCRIPTION OF PERFORMANCE DUTIES

SARASOTA COUNTY PUBLIC SCHOOL DISTRICT

The detailed description of the Contractors performance duties and related provisions for the procurement Contract awarded to Florida Virtual School are as follows:

I. Project Overview

A. Program Background and Purpose of Project

The 2009 Legislature required in Section 1002.45, Florida Statutes, school districts to provide K-12 virtual instruction programs for full-time students. Florida Virtual School is an approved contractor with a proven track record of performance. The District wants to use this contractor to operate VIP programs for its resident students under the terms of 1002.45 FS for the 2009-2010 school year (SY).

B. Scope of Work

The Contractor is to operate a 9-12 virtual school to provide a full-time, 180-day online instructional program to eligible students for the 2009-2010 school year. Funding is limited to 9-12 students who complete courses according to the terms of the Statute and the rules developed by the Board of Education. The virtual school is to provide each student with all necessary instructional materials as defined by the Department and the Statute, and through guidelines established by the District. The Contractor is not required to provide a computer, monitor, or printer. Upon parent request, the Contractor will provide access to or reimbursement for Internet services. All students are required to participate in the state assessment program created in Section 1008.22 Florida Statutes, and all instructional staff must be highly qualified as identified by NCLB standards and hold valid Florida teaching certificates under provisions of Chapter 1012, Florida Statutes. All curriculum and course content must align to Floridaœ Sunshine State Standards. The school is to participate in Floridaœ school accountability system established in Section 1008.31, Florida Statutes. The contractor agrees to align its practices with the district student progression plan, graduation requirements, and other district policies. A detailed curriculum plan that illustrates how students will be provided services to attain proficiency in the Sunshine State Standards, as indicated in Attachment D.

C. Governing Statutory and Administrative Requirements

The statutes and administrative rules or regulations to be implemented by this project are as follows:

- State: Florida Statute 1002.45
- Federal: NA
- D. Required Outcome of the Project

The Contractor agrees to deliver a full-time, 180-day online instructional program for eligible students in grade 9 through grade 12. The virtual school will participate in Floridac school grading system under provision of Section 1008.31, Florida Statutes.



ATTACHMENT A - CONTINUED

Role of Contractor in the Project Outcome Ε.

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- Provide a full-time, 180-day instructional program using online and distance learning technology 1. for eligible grade 9 through grade 12 students.
- Be nonsectarian in its programs, admissions policies, employment practices and operations. 2.
- 3. Provide advising, as appropriate, to ensure proper grade placement and course selection consistent with the Districtors 26 credit requirement for graduation and 1003.43 (4)(c) F.S.
- 4. Conform all curriculum and course content to Floridac Sunshine State Standards school program requirements as delineated in Section 1003.41 F.S.
- Verify student eligibility to participate in the program as delineated in 1002.45 FS, inform District of 5. applicants prior to enrollment, and verify that students reside in Florida and in the District.
- 6. Keep complete and accurate attendance records for each enrolled student including days present. days absent (excused/unexcused) and minutes of instruction. Contractor will provide summary upon written request by District or Department for attendance verification. The attendance recordkeeping system shall provide complete and accurate attendance data and shall make provision for maintaining auditable records for three years or until applicable audits completed.
- 7. Hire instructional staff who are highly qualified by NCLB standards, ESOL endorsed and hold valid Florida teaching certificates under provisions of Chapter 1012, Florida Statutes, and administrative staff who are residents of Florida as required by the Statute.
- 8. Comply with antidiscrimination provisions of Section 1000.05, Florida Statutes, and ensure employees have undergone background screening required by Section 1002.32, Florida Statutes.
- 9. Participate in Floridac school accountability system created in Section 1008.31, Florida Statutes.
- 10. Coordinate with the Department, the District, and families to ensure that students who are required participate in FCAT testing or FCAT make-up testing.
- 11. Submit required record formats to the District in the form required by the Departments Database for Surveys 2, 3, 4 and 5 and any other requirements specified by the Department for participation in Floridac School Accountability and Information Systems.
- 12. Provide the Enrollment/Attendance reports specified in Section II, B.5. Project Phases and Deliverables to support payments and other information, as requested by the Department or the District for accountability and evaluation.
- Locate the virtual school administrative office in Florida. 13.
- 14. Provide at least 80% of the direct instruction to students in grades 9 through 12.
- 15. Provide method for determining that 9-12 students have satisfied graduation requirements.
- F. Role of the District
 - Establish enrollment period, which shall be the date in which this agreement is signed by both 1. parties through September 29th during the first academic year of the agreement, and the school Choice application period during any years of renewal.
 - 2. Assign District VIP students to school number 7001 and other actions required by Department.
 - Assist the Contractor (as called for in Section E.5) in verifying that enrolled students are residents 3. of the District.
 - 4. Provide testing locations for all students for the FCAT and to administer any required testing.
 - 5. Provide any required services to support a students IEP consistent with the legal requirements for serving students with special needs in a virtual school.
 - Designate to the Contractor, a District Liaison to act for the District in communications and 6. approval of deliverables pertaining to this Contract. Invoices shall be delivered to the district finance department.
 - 7. Pay the Contractor in accordance with Attachment B.
 - Provide information to parents and students about their right to participate in the district VIP. 8.
 - Provide a diploma for graduating seniors. 9.



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ATTACHMENT A - CONTINUED

II. Project Phases and Deliverables

- A. Description of the Major Phases, Stages, or Other Organizational Structure of the Project. (See Attachment B)
- B. Deliverables

The Contractor is required to provide to the Department of Education and the District, such reports as may be required by the regulations, issues or to be issued by the Department which include but are not limited to:

- 1. List of students including each studentos full name, State ID number, grade level, birth date (YYYYMMDD), school district of residence and district number.
- 2. List of all school staff including employees full name, verified Florida county of residence and employment assignment (administrative, instructional, support) for all employees. In addition, for instructional staff, the list must include the grade level(s) and subject(s) taught, their Florida certification, area(s) of coverage and certificate (Department of Education) number. In no event will any of the Contractors staff be considered employees of the District.
- 3. Timely submission of the required Department database record formats in Surveys 2, 3, 4 and 5 or such others as may be required by the District or the Department for inclusion in Floridac school accountability and information systems, as well as any additional information necessary for required DOE reporting.
- 4. Such attendance data in a form and on a schedule as is required by the Department or the District.
- 5. Provide District with additional student and staff data upon request.
- C. Criteria for Final Completion of the Contract The criteria for final completion of the Contract are the delivery to, and approval by, the District of the Deliverables required by the Contract.



ATTACHMENT B PROCUREMENT CONTRACT – PAYMENT TERMS AND SCHEDULE

SARASOTA COUNTY PUBLIC SCHOOL DISTRICT

Cost of Services

\$3,995.00 per funded full-time FTE under the terms of 1002.45 F.S. For any student in grades 9-12 funded at less than 1.0 FTE, pricing will be pro rata on a per successful half credit enrollment basis of \$333 per half credit enrollment. FVS shall provide one internet service subsidy per family upon request and District approval. The subsidy shall be paid by FVS to the family upon successful completion of the program in an amount not to exceed \$10.95 per school month enrolled. FVS shall invoice District upon payment of the subsidy and District shall reimburse FVS for this expense.

- There are no set up or training fees.
- Training will be provided for up to five District personnel using virtual instruction.
- Prices include oversight and program monitoring by the assigned FLVS program manager.
- Contractor and the District will mutually agree on enrollment requirements and procedures.
- Contractor and the District will mutually agree on outreach activities to resident students, which may include information to be provided by Contractor for inclusion on the Districts web site. Contractor will host at least one in-person open house and one virtual open house at times and locations agreeable to the District.

In the event that legislation is altered or DOE implements differing requirements that require technology services be provided to additional students, the funding agreement will be addressed based on the new requirements.

If Contractor provides the technology, there is no recourse back to the District if any equipment is not recovered or is damaged beyond repair beyond the value of the technology fee required in Option 2 above.

Invoicing terms will be as follows:

The schedule of progress payments, the deliverable(s) required to be received and approved, and the projected payment dates are set forth below. The actual date of payment shall be governed by the receipt of funds by the district from the State of Florida for the enrolled students in the 9-12 virtual school programs selected, not by the projected payment date which is included to assist in planning any contracted activities and managing the project. In the event that there are FEFP decreases or the State does not provide the District with full funding for a student enrolled in the program, the District shall only be required to remit the agreed upon fees adjusted by the percentage of total funding the student generated for the District during his or her enrollment in the VIP.



ATTACHMENT B - CONTINUED

The District shall pay a total of \$3,995 for each ‰ll-time equivalent student+(as that term is defined in sec. 1011.61(1)(c) 1.b. (III) or (IV), Fla. Stat.) enrolled in the Districtos virtual school as follows.

Amount of Payment	Projected Date	Description of Deliverables
\$1,997.50 times the number of students funded by DOE, as determined by the school district and provided by Contractor.	December 1, 2009	Submission of Survey 2 data accepted by the department resulting in a payment to the District for enrolled students.
\$1,997.50 times the number of students funded by DOE, as determined by the school district and provided by Contractor not previously invoiced above.	April 1, 2010	Submission of Survey 3 data accepted by the department resulting in a payment to the District for enrolled students.
The difference between the total number of students funded by the Department times \$3,995 and amounts paid by the District to the Contractor. If the amount due to the Contractor is higher than the amount paid, the district shall remit such funds to the contractor by August 31. If the amount due to the Contractor is less than the amount paid, then the Contractor shall remit such funds to the District by August 31.	July 31, 2010	Submission of Survey 5 data (or such other reports as may be required by the department) accepted by the department resulting in a final payment under the terms of the Statute.



ATTACHMENT C OTHER TERMS AND CONDITIONS

SARASOTA COUNTY PUBLIC SCHOOL DISTRICT

- I. Contractor in delivering the services contracted for shall provide Deliverables in the form of instructional tools and supplies, and instructional materials, as are necessary to deliver the Project, but will retain ownership of all such Deliverables.
- II. To the best of the Contractors knowledge, the Contractor further warrants that as to each Deliverable produced pursuant to this Contract, Contractors production of the Deliverable and the Districts use of the Deliverable, will not infringe on the copyrights of any third party. This provision applies to each work of authorship in which copyrights subsist pursuant to 17 U.S.C. Sections 102-105 and to each exclusive right established in 17 U.S. C. Section 106. To the best of the Contractors knowledge, in furtherance of this provision, the Contractor warrants that:
 - a. As to each work of software or other **%** formation technology+as identified in Section 287.012(15), Florida Statutes, in which copyrights subsist, the Contractor has acquired the rights by conveyance or license to any third party software or other information technology, which was used to produce the Deliverables.
 - b. As to each image and sound recording incorporated into a Deliverable, the Contractor has acquired the necessary rights, releases and waivers from the person whose image or sound is included, or from the holder of the copyrights subsisting in the literary, musical, dramatic, pantomime, choreographic, pictorial, graphic, sculptural, motion pictures, audiovisual, work or sound recording from which the included image or sound was taken.
- III. If there is a modification to the rules and regulations approved by the State Board of Education in contradiction to the terms outlined in this Contract, the Parties will amend the Contract as necessary to bring the Contract into accord with the rules and regulations so long as such change does not materially change the Deliverables as currently defined.
- IV. Contractor will comply with all applicable laws including, but not limited to, those requiring confidentiality of student records.
- V. Contractor has filed for or is the owner of various trademarks and logos. The District will be granted the use of such logos and trademarks in connection with its virtual school offering but shall be limited to those services provided under this Contract.
- VI. Contractor will maintain and keep in force Worker¢ Compensation, Liability and Property Damage Insurance to protect it from claims under worker¢ compensation claims for personal injury, including death, and claims for damages to any property of the District, or of the public, which may arise from operations under this Contract, whether such operations be by Contractor, or by any subcontractor or anyone directly or indirectly employed by any of them.
- VII. In no event will the District, Board members, District officers, employees, or agents be responsible or liable for the debts, acts or omissions of Contractor, its officers, employees, or agents.
- VIII. To the extent permitted by law, Contractor agrees to indemnify and hold District, its board members, officers, employees, and agents harmless from all liability, claims and demands arising from any suit, action, grievance, charge or proceeding brought in connection with or related to Contractors operation or conduct of



any of Contractors employees, agents, or representatives. This provision will not be deemed a relinquishment or waiver of applicable limitations of liability and sovereign immunity available to Contractor or District under law.

- IX. This Contract can only be terminated before its expiration if:
 - a. Both parties agree in writing to the termination
 - b. Either party materially breaches this Contract, and fails to cure such breach within a reasonable time following written notification of such breach from the other party.
 - c. Any filing of bankruptcy or insolvency of the Contractor occurs.
- X. Dispute Resolution and Arbitration- The parties agree that if there is a disagreement regarding the terms of this agreement, the parties will engage in discussions to resolve the dispute prior to any litigation being filed.
- XI. Contractor agrees to be bound by and meet all requirements in Section 1002.45, Florida Statues, as may be amended from time to time, including, but not limited to, the requirements for background screening for all employees.
- XII. Contractor agrees and acknowledges that this agreement shall be governed by and interpreted in accordance with Florida law and that venue for any dispute regarding this agreement shall lie in the state courts serving Sarasota County, Florida.



ATTACHMENT D FVS CURRICULUM PLAN

SARASOTA COUNTY PUBLIC SCHOOL DISTRICT

High School Sample Course Progression Recommendation

REGULAR TRACK	HONORS TRACK	RIGOROUS ACADEMIC TRACK
9 [™] GRADE	9 [™] GRADE	9 [™] GRADE
English 1	English 1 Honors	English 1 Honors
Algebra 1	Algebra 1 Honors	Algebra 1 Honors
World History	World History Honors	World History Honors
Earth Space Science	Earth Space Science Honors	Earth Space Science Honors
Elective (1.0 credit)	Elective (1.0 credit)	Elective (1.0 credit)
Elective (1.0 credit)	Elective (1.0 credit)	Elective (1.0 credit)
10 TH GRADE	10 TH GRADE	10 [™] GRADE
English 2	English 2 Honors	English 2 Honors
Geometry	Geometry Honors	Geometry Honors
Biology	Biology Honors	Biology Honors
Spanish1 or Latin 1	Spanish1 or Latin 1	Spanish1 or Latin 1
Elective (1.0 credit)	Elective (1.0 credit)	Elective (1.0 credit)
Elective (1.0 credit)	Elective (1.0 credit)	Elective (1.0 credit)
11 TH GRADE	11 [™] GRADE	11 [™] GRADE
English 3	English 3 Honors or AP	AP Language
American History	Language	AP US History
Algebra 2 or Liberal Arts Math	American History Honors	Algebra 2 Honors
Chemistry or Marine Biology	Algebra 2 Honors	Chemistry Honors
Spanish 2 or Latin 2	Chemistry Honors	Spanish 2 or Latin 2
Elective (1.0 credit)	Spanish 2 or Latin 2	Elective (1.0 credit)
	Elective (1.0 credit)	Elective (1.0 credit)
	Elective (1.0 credit)	
12 TH GRADE	12 [™] GRADE	12 [™] GRADE
English 4	English 4 Honors or AP	AP Literature
Economics / Government	Literature	Pre-Calculus Honors
Algebra 2 or Liberal Arts Math	Pre-Calculus Honors*	AP Economics & AP Government
or Pre-Calculus	Economics Honors &	Elective (1.0 credit)
Elective (1.0 credit)	Government Honors	Elective (1.0 credit)
Elective (1.0 credit)	Elective (1.0 credit)	Elective (1.0 credit)
Elective (1.0 credit)	Elective (1.0 credit)	
	Elective (1.0 credit)	as of math science, computers and/or

*If High School credits were earned while in Middle School in the areas of math, science, computers and/or foreign language, the student may be ahead of the above sample High School track. For more details on the acceleration track, Public and Private school students please speak with your School Counselor for further details. Homeschooled students please speak with your FLVS Regional Counselor for further details.



ATTACHMENT D - CONTINUED FVS CURRICULUM PLAN

SARASOTA COUNTY PUBLIC SCHOOL DISTRICT

Sample High School Electives

ART / VISUAL ARTS:

AP ART HISTORY

BUSINESS TECHNOLOGY

COMPUTING FOR COLLEGE AND CAREERS WEB DESIGN 1, or 2

COMPUTER SCIENCE

COMPUTER PROGRAMMING – "BASIC I" AP COMPUTER SCIENCE A

FOREIGN LANGUAGE

CHINESE 1 LATIN 1, 2, or 3 SPANISH 1, 2, or 3

HEALTH LIFE MANAGEMENT SKILLS

PHYSICAL EDUCATION

PERSONAL FITNESS FITNESS LIFESTYLE DESIGN ADAPTIVE PHYSICAL EDUCATION* (*This course is designed for students who require accommodation to physical activity per their IEP or 504 Plan.)

RESEARCH & CRITICAL THINKING CRITICAL THINKING AND SKILLS

SAFETY DRIVER EDUCATION DRIVER'S EDUCATION

SOCIAL STUDIES ELECTIVES GLOBAL STUDIES

PSYCHOLOGY

Additional possible elective choices may be viewed in our <u>Course Offering</u> list.

NOTE: Public and Private school students should speak with their School Counselor for appropriate elective course selection.